

Rodney Skinner from Machine R Us installing the Pratika at the FPG factory in Napier.

## buy on Friday running by Tuesday

When Napier based Future Products Group had some down time on their main router late last year which required a wait for parts they decided it was time to get some back up for their 15 year old work horse and purchased an SCM Pratika 310 MVA. Its prompt install took care of business while the parts arrived and it continues to be run at full throttle as the company supplies its global client base through a busy 2016.

Future Products Group are an international company which has been operating for around 30 years and specialises in designing and manufacturing food display cabinets, counters and fitouts. Their clients form a who's who of local and international brands in the food and retail industry including BP, McDonalds, Coca Cola, Burger King, Air New Zealand, Countdown, Hoyts, Hilton and Caltex. The company employ around 110 people at their Napier head office and manufacturing plant from which they ship product to their clients around the world.

FPG have been a big user of SCM machinery for years with 95% of the machines in the joinery section coming from the Italian manufacturer - thicknessers, buzzers, planners and clashing machinery as well as an SCM Record 240 router which has been the workhorse of the factory since 2001.

When late last year they required some replacement parts for the Record which meant it was going to be out of commission for a while it was decide they would invest in a second machine as back up and overflow for a very busy factory floor.

The selection of the brand was easy given the good experience that FPG has had with SCM over the years.

"SCM has always served us well," says Euan White, Project Engineer and the man within FPG responsible for the installation and running of the company's machinery. "So we contacted Machines R US who sell and service SCM in New Zealand to discuss availability and suitability of a router to compliment the Record, and they had a Pratika 310 available which suited our requirements perfectly. It pretty much does everything the Record does, but is newer. It uses much the same tooling so we are able to swap tooling over if required, the software was transferable and the small footprint fitted our factory space perfectly. We decide to buy and what followed was truly good service."

"We completed the purchase on a Friday afternoon, Machines R US had the machine shipped down over the weekend, it was installed on Monday and running by Tuesday. Daniel Kees and Rodney Skinner from Machines R US accompanied the machine down here and got us through the transition

period very quickly. Rodney even remained in town for the rest of the week to be here if we needed him. There was a bit of a learning curve, technology has moved on a little since we purchased the Record 240 in 2001, especially regarding the software but with their help we picked it up very quickly."

"Recommissioned, the Record continues to do the bulk of our work but the Pratika has been worked very hard since we purchased it proving the perfect machine for overflow work and smaller jobs. The whole experience of buying it and commissioning it has been a very good one thanks in no small part to the service of Machines R US and their technicians."



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